

Master the Art of Source Selection: A Comprehensive Guide for 2024



SOURCE SELECTION PROCEDURES: DEPARTMENT OF DEFENSE, March 31, 2024

★★★★★ 5 out of 5

Language : English
File size : 3154 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Print length : 92 pages



Source selection is a critical process for the Department of Defense (DoD) to acquire the goods and services it needs to support its mission. The DoD has developed a comprehensive set of source selection procedures to ensure that contracts are awarded fairly and competitively.

This guide provides an overview of the DoD's source selection procedures, including the latest updates for 2024. We will discuss the different types of source selection methods, the evaluation criteria that are used, and the protest process.

Types of Source Selection Methods

The DoD uses a variety of source selection methods, depending on the complexity of the procurement and the value of the contract. The most common methods are:

- **Competitive bidding** is used for procurements where the requirements are well-defined and there are a number of potential contractors who can meet the requirements.
- **Two-step sealed bidding** is similar to competitive bidding, but it allows the government to negotiate with the highest-ranked bidders after the initial bids are received.
- **Negotiated procurement** is used for procurements where the requirements are complex and there are a limited number of potential contractors who can meet the requirements.
- **Sole source procurement** is used when there is only one contractor who can meet the requirements.

Evaluation Criteria

The DoD uses a variety of criteria to evaluate proposals from potential contractors. The most common criteria are:

- **Price** is always a factor in the evaluation process, but it is not always the most important factor.
- **Technical merit** is the ability of the contractor to meet the technical requirements of the contract.
- **Past performance** is the contractor's track record of performance on previous contracts.
- **Small business status** is a factor that can be considered in the evaluation process.

The Protest Process

Unsuccessful contractors may protest the award of a contract. Protests must be filed with the Government Accountability Office (GAO) within 10 days of the contract award. The GAO will review the protest and make a decision on whether or not the award was made in accordance with the law.

Source selection is a complex process, but it is essential for the DoD to acquire the goods and services it needs to support its mission. By understanding the DoD's source selection procedures, contractors can improve their chances of winning contracts.

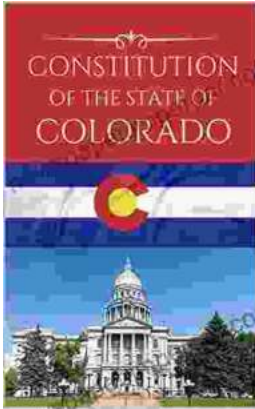


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